

Quality & Sustainability Rating as additional factors for Business decisions

Continental is constantly striving to continuously improve all aspects of our Products and Processes in terms of:

Technology, Cost, Quality and Sustainability.

To this end, Continental has been for several years conducting an annual supplier evaluation to also cascade these aspects down to all our suppliers.

Group Purchasing Rubber Materials intensifies Quality & Sustainability focus in Business Awarding

As part of the Purchasing Vision 2030, we are laying greater emphasis on **Quality and Sustainability** rating of our suppliers, in order to improve the overall level of the products they are being used in.

We are therefore implementing a new process where **Quality & Sustainability** Rating coming from the Annual Supplier Evaluation will be used to calculate a Bonus / Penalty factor that will be applied to all suppliers during negotiations.

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EXAMPLE

Supplier	Quality Rating - 2022	Sustainability rating - 2022	Average Quality & Sustainability rating - 2022	Average rating for all suppliers - 2022	Bonus / Malus Factor
A	70	80	75	79	+ 0,6%
B	80	90	85		- 0,8%
C	60	60	60		+2,0%
D	90	100	95		-2,0%
TyrE	98	83	90.5		-0.60%
TyroWin	94	87	90.5		